

Final Scoring Results
RFP 20-HR-007
Medical and Employee Assistance Plan Benefits

EAP Providers	Selected Offeror					
	BCBS	Cigna	Presbyterian	Deer Oaks	Mines & Associates	PSPGNM
	Average Score	Average Score	Average Score	Average Score	Average Score	Average Score
1 Organizational Qualifications - 200 Points						
a. Financial strength / stability	25	20	25	25	25	25
b. Administration / systems strength	25	20	25	25	25	25
c. Public sector experience	25	20	25	25	25	25
d. Support / Educational Tools for Employer and Member	25	20	25	25	25	25
e. Ability to offer requested plan design	2	5	25	25	25	25
f. Agreement to offer Performance Guarantees	2	20	25	25	25	25
g. Ability to offer implementation incentive credits	25	20	25	25	25	25
h. References	25	20	25	25	25	25
Total	154	145	200	200	200	200
2 Client Service and Management Team - 100 Points						
a. Experience	17	20	25	25	20	25
b. Size / depth	25	20	25	25	25	25
c. Strength of local personnel	25	20	25	25	25	25
d. Assignment of Dedicated Representative	25	20	25	20	20	25
Total	92	80	100	95	90	100
3 Network Accessibility - 250 Points						
a. Size / stability	NA	45	85	30	45	85
b. Strength of local network	NA	45	85	30	45	85
c. Quality considerations	NA	40	80	30	40	80
Total	0	130	250	90	130	250
4 Costs - 400 Points						
a. Fixed costs/premiums	150	125	113	25	125	75
b. Network value	125	125	104	25	125	125
c. Rate guarantee / cap	125	125	104	50	125	75
Total	400	375	321	100	375	275
Total Scores	646	730	871	485	795	825

Medical Benefits	Selected Offeror		
	BCBS	Cigna	Presbyterian
	Average Score	Average Score	Average Score
1 Organizational Qualifications - 200 Points			
a. Financial strength / stability	25	20	25
b. Administration / systems strength	25	20	25
c. Public sector experience	25	20	25
d. Support / Educational Tools for Employer and Member	25	20	25
e. Ability to offer requested plan design	2	5	25
f. Agreement to offer Performance Guarantees	2	20	25
g. Ability to offer implementation incentive credits	25	20	25
h. References	25	20	25
Total	154	145	200
2 Client Service and Management Team - 100 Points			
a. Experience	17	20	25
b. Size / depth	25	20	25
c. Strength of local personnel	25	20	25
d. Assignment of Dedicated Representative	25	20	25
Total	92	80	100
3 Network Accessibility - 250 Points			
a. Size / stability	49	45	85
b. Strength of local network	78	45	85
c. Quality considerations	82	40	80
Total	209	130	250
4 Costs - 400 Points			
a. Fixed costs/premiums	150	125	113
b. Network value	125	125	104
c. Rate guarantee / cap	125	125	104
Total	400	375	321
Total Scores	855	730	871